



**A Publication of the  
DEPARTMENT OF REGULATION AND LICENSING  
FOR CHARITABLE ORGANIZATIONS, PROFESSIONAL FUND-RAISERS  
AND FUND-RAISING COUNSEL**

**Volume 14, No. 1** **June, 2002**

**Licensing Statistics**

The number of active licensees, as of May 1, 2002, was:

Registered Charitable Organizations	5,290
Professional Fund-raisers	100
Registered Fund-Raising Counsel	2

**Reminders**

The registrations of registered charitable organizations will expire on July 31, 2002. The Department will mail renewal notices around the middle of June. Registrations must be renewed every year. Charitable organizations may send in a late renewal application and fee; however, they should not be soliciting contributions in Wisconsin if they have not renewed their registration. There is a \$25 late filing fee. The renewal deadline for professional fund-raisers and fund-raising counsel is August 31 of each even-numbered year.

**CHARITABLE ORGANIZATIONS,  
PROFESSIONAL FUND-RAISERS  
AND FUND-RAISING COUNSEL**

**Case Screener and Advisor:**

Thomas L. Heine (Madison)

**Administrative Staff:**

Cletus J. Hansen, Division Administrator

**Executive Staff:**

Oscar Herrera, Secretary  
Greg Horstman, Deputy Secretary  
Myra Shelton, Executive Assistant

Representatives of charitable organizations should not confuse the renewal deadline with the deadline for filing annual reports or affidavits filed in lieu of financial reports. The renewal deadline is July 31 each year. This date is the same for all registrants. The renewal form is simply a 3½- by 8½-inch piece of paper and is accompanied by instructions. However, the annual report deadline is 6 months following the end of a charitable organization's fiscal year. The fiscal year of some organizations ends on June 30; the fiscal year of other charitable organizations ends September 30, December 31, or any other date chosen by the charitable organization. If an organization fails to file a completed annual report or affidavit, the Department will deny the renewal application.

If the organization subsequently submits the completed report or affidavit, pays the regular renewal fee, and pays the \$25 penalty fee, the Department will renew the registration at that time and the organization may again solicit contributions.

**Search For Wisconsin Fund-raisers**

You may verify that a **professional fund-raiser** is registered by the Department by clicking on "License Lookup" at the following Web address: <http://www.drl.state.wi.us/>

**Contents**

Licensing Statistics .....	1
Reminders .....	1
Search For Wisconsin Fund-raisers .....	1
Web Access to Charitable Organization Files .....	2
Telephone Directory & DRL Services .....	4

### **Web Access to Charitable Organization Files**

This page and the next page show you what you will find if you access the following Web site to obtain registration information and financial data relating to registered charitable organizations. Please click on the following:

[http://drlchq.state.wi.us/plsql/chq/charity\\_query](http://drlchq.state.wi.us/plsql/chq/charity_query)

## **Search for Wisconsin Charitable Organizations**

The charitable organizations in this database are registered with the Wisconsin Department of Regulation and Licensing. Registration does not constitute approval by this agency or by the State of Wisconsin. This data is taken directly from each organization's financial statement that was sent to this agency. This agency does not warrant the accuracy of the following information.

### **Search by credential number:**

Credential Number:

### **Search by name:**

☐ Close Name Matches ☐ Exact Name Matches

Charity Organization Name:

### **Select Charitable Organization:**

Charity Organization Name:

### **Query Help**

Enter the credential number if known, and press "Find" button. When entering credential number, do not include dash or any numbers after the dash.

If credential number is not known use "Search by Name". Select "Exact Name Match" if you know the exact spelling of a name. Select "Close Name Match" when you are not sure of spelling.

"Select Charitable Organization" is a listing of all charitable organizations on the Wisconsin Department of Regulation and Licensing database.

Click on "Find" button when ready to process your query.

Information on this search is updated daily.

**Charitable Organization Information:**

Name: ANY CHARITY  
 Address: 123 Main Street, Any Town, NY 10460  
 Credential Number: 00000  
 Current Through: 31-JUL-02  
 Status: Active  
 Eligible to Practice: Yes  
 Granted on: 22-FEB-95

**Financial Information for Fiscal Year: 2000**

<b>Revenue and Net Worth</b>	<b>Amount</b>
Contributions	\$28,703,225.00
Other Revenue	\$87,349,020.00
Total Revenue	\$116,052,245.00
Beginning Year Net Worth	\$358,487,647.00
Net Worth Changes	
Year End Net Worth	\$365,112,555.00

<b>Expenses</b>	<b>Amount</b>	<b>Percentage of Total Expenses</b>	<b>Other Percentages</b>
Program Services	\$93,292,901.00	85.26%	80.39% of Total Revenue
Management and General	\$10,40,922.00	9.72%	
Fund Raising	\$5,493,514.00	5.02%	19.14% of Contributions
Payment to Affiliates	\$0.00	0%	
Total Expenses	\$109,427,337.00		
Excess Deficit	\$6,624,908.00		5.71% of Revenue

**Financial information for other year(s)**

☐ 1999   
 ☐ 1998   
 ☐ 1997   
 ☐ 1996   
 ☐ 1995   
 ☐ 1994

**The following are definitions of the expense categories.**

Program Services – Those expenses directly attributable to their stated charitable purpose, such as grants or assistance to specific individuals.

Management and General – Expenses such as overhead costs, postage, telephone bills, legal fees, etc.

Fund-raising – Expenses directly related to solicitation efforts such as printing and presentation costs.

Payment to Affiliates – Occurs if charity has chapters to which it channels funds.

Department of Regulation and Licensing  
Charitable Organizations & Professional Fund Raisers  
P.O. Box 8935  
Madison, WI 53708-8935

RETURN SERVICE REQUESTED

# REGULATORY DIGEST

PRSRT STD  
U.S. Postage  
Paid  
Madison, WI  
Permit No. 1369

## New Telephone Directory

The Department of Regulation and Licensing has recently implemented an IVR Auto-Attendant Telephone System. This system may be accessed 24 hours a day for computerized licensing information. We ask for your patience as we perfect the system and remove some of the bugs we have encountered. You may continue to dial the following telephone number; **however, the extension numbers that had been published in past issues of the Regulatory Digest are no longer valid.** Please listen to the new menu for the new extension numbers. The number to dial is: **(608) 266-5511**

Our Fax Number is: **(608) 267-3816**

## Web Sites and E-Mail Address

[www.wisconsin.gov](http://www.wisconsin.gov)

The Department's home page is located at [www.drl.state.wi.us](http://www.drl.state.wi.us).

Copies of the Regulatory Digest are on the Web.

Send comments to [web@drl.state.wi.us](mailto:web@drl.state.wi.us)

## Wisconsin Statutes and Code

Copies of the Statutes and Administrative Code relating to charitable organizations and fund-raising can be ordered from the Department. Include your name, address, county and a check payable to the Department of Regulation and Licensing in the amount of \$5.28. The latest edition is dated July 1999.

## Change of Name or Address?

Please photocopy the mailing label of this digest, make changes in name or address, and return it to the Department. Confirmation of changes is not automatically provided.

**SECTION 444.11, WIS. STATS. ALLOWS FOR A \$50 PENALTY TO BE IMPOSED WHEN CHANGES ARE NOT REPORTED WITHIN 30 DAYS.**

## Subscription Service

Bi-annual digest subscriptions are published for all credentials in the Department at a cost of \$2.11 each per year. **CREDENTIAL HOLDERS RECEIVE THEIR REGULATORY DIGEST FREE OF CHARGE.** Others may send the fee and this form to the address listed above.

## Subscription Service Order Form

Name

Company/Organization

Street Address/P.O. Box

City/State/Zip + 4

County

Digest(s) desired:

G:\DIGEST\CO0602hi.doc